

# Stability of an Efficient Equilibrium in Voluntarily Separable Repeated Prisoner's Dilemma\*

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## Abstract

Stability of the most efficient Nash equilibrium in the VS-RPD is re-examined, with the notion that mutation of a strategy would invoke that of another. It is shown that, under simultaneous mutation of such strategies, the basin of attraction of efficient Nash equilibrium will be considerably large. However, the efficient Nash equilibrium is not locally stable unless there is some fixed cost for playing complicated mutant strategies.

Keywords: voluntarily separable, Prisoner's Dilemma, cooperation, VSRPD

JEL classification: C 73

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# 1 Introduction

Modern economic relationships, such as Internet transactions, often take the form that strangers meet randomly to trade or collaborate and continue the relationship by mutual agreement. Ordinary repeated-game framework does not apply to such situations because it assumes that players repeat the stage game for certain periods without an option to terminate.

Recently, a line of research of voluntarily separable repeated games (VSRG) has appeared.<sup>1</sup> In a VSRG, players are randomly matched and repeat the stage game only by mutual agreement; each player has a unilateral power to end the relationship and find a new partner in a random matching pool. When the stage game is a two-action Prisoner's Dilemma, Fujiwara-Greve and Okuno-Fujiwara (2009), hereafter abbreviated as GO (2009), showed that there are evolutionary stable distributions consisting of 'trust-building strategies': for certain periods at the beginning of a new match, players do not cooperate but continue the partnership ('trust-building phase'), and after that the players cooperate and keep the partnership if and only if the partner also cooperated ('cooperation phase').

Okuno-Fujiwara et al. (2007) and GO (2009) have shown that, under sufficiently large discount factor, trust-building strategy  $c_1$  can constitute a neutrally stable monomorphic equilibrium. Suzuki (2008) further investigated stability of such trust-building monomorphic equilibrium. A trust-building strategy not only is locally stable, but also can invade to the bimorphic Nash equilibrium consisting of the  $C$ -trigger-with-quit strategy  $c_0$  and hit-and-run strategy  $d_0$ .

However, a situation in which all mutants playing  $c_1$  would invoke imitation of another strategy, say  $d_1$ .  $d_1$  player keeps the partnership

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<sup>1</sup>See, for example, Datta (1996), Ghosh and Ray (1996), Carmichael and MacLeod (1997), Kranton (1996), and Fujiwara-Greve and Okuno-Fujiwara, (2009).

at the end of the first period to cheat  $c_1$  player in the second period. In this paper, I will investigate the effect of simultaneous mutation of  $c_1$  and  $d_1$  to the  $c_0$ - $d_0$  equilibrium.

It is shown that  $c_1$  earns less payoff when  $c_1$  and  $d_1$  simultaneously mutates, compared with the case in which every mutant is  $c_1$ : the basin of attraction of the  $c_0$ - $d_0$  equilibrium drastically expands. However, this is not sufficient to make  $c_0$ - $d_0$  equilibrium locally stable.  $c_1$  and  $d_1$  strategies are more complex than  $c_0$  and  $d_0$  strategies. If playing  $c_1$  or  $d_1$  is associated with some memory cost, then the  $c_0$ - $d_0$  equilibrium is locally stable.

## 2 The Model

Consider a large society of a continuum of players with measure 1. The time is discrete. At the end of each period, each player exits from the society for an exogenous reason (which we call a “death”) with probability  $1 - \delta$  ( $0 < \delta < 1$ ). If a player dies, a new player enters the society, keeping the population size constant. In each period, players without a partner (including the newly born players) enter the random matching pool and form pairs to play the *Voluntarily Separable Repeated Prisoner's Dilemma* as follows.

Randomly matched players first play the Prisoner's Dilemma (see Table 1) by choosing action  $C$  or  $D$  simultaneously. The actions in the Prisoner's Dilemma are observable only by the partners. After that, based on the observation, each player chooses whether to keep the partnership (action  $k$ ) or end it (action  $e$ ) simultaneously. If at least one player chooses  $e$ , the partnership ends and both players (if they survive) go to the random matching pool in the next period. If both chose action  $k$ , unless one of them dies, they play the Prisoner's Dilemma together again in the next period, skipping the matching process. If the partner dies, the surviving player goes to the random

P1 \ P2	C	D
C	$c, c$	$\ell, g$
D	$g, \ell$	$d, d$

Table 1: Prisoner’s Dilemma

matching pool in the next period.

The payoff in a period is determined only by the action profile in the Prisoner’s Dilemma, as in Table 1. Assume that  $g > c > d > \ell$  and  $2c \geq g + \ell$ . The latter is for simplicity and to make the symmetric action profile  $(C, C)$  efficient.

The game continues with probability  $\delta$  from an individual player’s point of view. Thus we focus on the expected total payoff, with  $\delta$  being the effective discount factor of a player.

As in GO (2009) and Suzuki (2008), I shall assume throughout the current paper that the actions within a partnership are observable perfectly between the partners but not observable by any other player. Therefore newly matched players have no information about the past actions of each other.

Let  $t = 1, 2, \dots$  denote the periods in the current partnership, rather than the calendar time. For each  $t$ , define  $H_t := [\{C, D\}^2]^{(t-1)}$  as the set of partnership histories at the beginning of the  $t$ -th period of a partnership. Since the result of the Prisoner’s Dilemma in the  $t$ -th period is observable before players proceed to the second stage, the set of partnership history at the beginning of the second stage in the  $t$ -th period is  $H_t \times \{C, D\}^2 := [\{C, D\}^2]^t$ . If it is a new match ( $t = 1$ ), then the partnership history is  $H_1 = \{\emptyset\}$  at the beginning of the period and  $H_1 \times \{C, D\}^2 := \{C, D\}^2$  at the beginning of the second stage of that period.

### 3 Strategies and Expected Payoff

Let  $V(s, s')$  be the expected total payoff during a match given to strategy  $s$  matched with  $s'$ , discounted according to the probability of two players surviving. The expected length of this match will be denoted by  $L(s, s')$ . Let  $p(s)$  be the share of strategy  $s$  under population distribution  $p$ . Then, with strategy distribution  $p \in \mathcal{P}$ , the expected per period payoff of  $s \in S$  is given by

$$v(s; p) = \frac{\sum_{s' \in S} p(s') V(s, s')}{\sum_{s' \in S} p(s') L(s, s')}. \quad (1)$$

Under the assumptions on information specified in the previous section, it is natural to consider the strategies in which action is based only upon the partnership history. The following two categories of rules of thumb,  $c_T$  and  $d_T$ , are examples of such strategies.

- $c_T$ -strategies:
  - (i) for  $t \leq T$ , play  $(D, k)$  no matter what is observed; and
  - (ii) for  $t > T$ , play  $C$  in the Prisoner's Dilemma and choose  $k$  if and only if its observed outcome in that period is  $(C, C)$ .
- $d_T$ -strategies:
  - (i) for  $t \leq T$ , play  $(D, k)$ ; and
  - (ii) for  $t > T$ , play  $(D, e)$ .

$c_0$ -strategy start cooperating from the first period of a match and end the partnership as soon as the opponent plays  $d$ . This can be attributed to be an out-for-tat strategy, or to be analogous to the  $C$ -tit-for-tat-with-quit strategy in the repeated game framework. On the other hand,  $d_0$  is a typical defective strategy which plays  $(D, e)$  in the first period.

$c_T$ -strategies with  $T \geq 1$  are called trust-building strategies in GO (2009) and in other papers on the VSRPD. These strategies start with defection and simply keeps the partnership for the first  $T$  period(s) of match. For example,  $c_1$ -player plays  $D$  in the first period of a match and switch to  $c_0$ -strategy from the second period. Non-cooperation in the first period allow  $c_1$ -players to avoid being sacrificed by  $d_0$ -players. This is why  $c_1$ -strategy exhibited substantial robustness in the three-strategy dynamics of  $c_0$ - $d_0$ - $c_1$  in GO (2009) and Suzuki (2008).

More precisely, consider a situation in which  $c_1$ -strategy is mutating to a Nash equilibrium  $p_{cd}$  consisting only of  $c_0$  and  $d_0$  strategies. When  $c_1$ -strategy meets the incumbent strategies, it behaves as if it is  $d_0$  and hence best responds to  $p_{cd}$ . On the other hand,  $c_1$ -strategy better responds to  $c_1$ -strategy than the incumbent strategies do, provided that the discount factor  $\delta$  is large enough and that the population distribution is sufficiently close to  $p_{cd}$ .

Of course, if mutation of  $c_1$  is associated with an increase in  $p(d_0)$  relative to  $p(c_0)$ ,  $d_0$  and  $c_1$  becomes relatively less fit and thus  $c_1$  might not be able to invade. Suzuki (2008) investigated the full dynamics of the three-strategy distribution of  $c_0$ - $d_0$ - $c_1$ . It has been shown that, as depicted in Figure 1, the basin of attraction of  $p_{cd}$  is fairly small and, starting from most initial distribution of  $c_0$ - $d_0$ - $c_1$ , the steady state will be characterized by a predominance of  $c_1$ .

However, this argument still ignores the possibility that mutation of  $c_1$ -strategy not only changes the incumbent distribution, but also invoke mutation of other strategies. From a defective player's viewpoint, if she is sure that the opponent is playing  $c_1$ , she had better to play  $d_1$  rather than  $d_0$ : she can earn defective gain in the second period by keeping the partnership at the end of the first period. Although robustness of  $c_1$ -strategy to such cheating strategies is analyzed in Suzuki (2008), the effect of simultaneous mutation of  $c_1$  and  $d_1$  strategies to  $c_0$ - $d_0$  distribution remained unexamined.

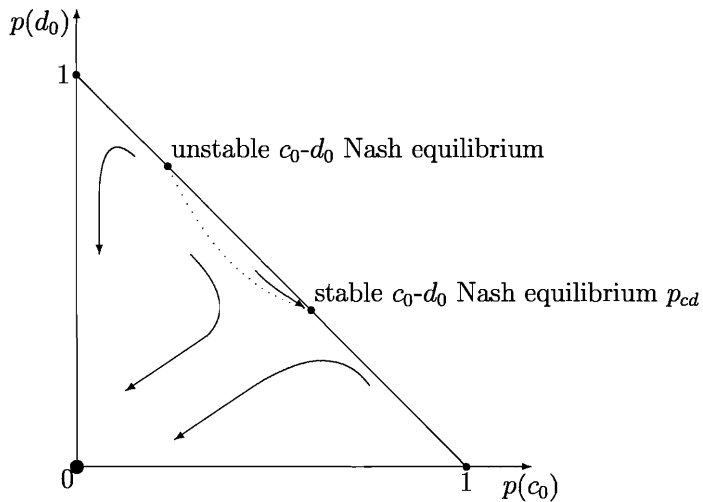


Figure 1: Phase diagram for  $c_0-d_0-c_1$

## 4 Four-Strategy Distribution

Consider four-strategy distribution of  $c_0$ ,  $d_0$ ,  $c_1$  and  $d_1$  in the VSRPD. Dealing with the global dynamics of these four strategies will make the analysis unnecessarily difficult. Recall that the current purpose is to examine the robustness of  $c_0$ - $d_0$  Nash equilibrium against mutation of  $c_1$  and  $d_1$  strategies. Therefore, the local analysis around  $p_{cd}$  is the key issue here.

Suzuki (2008) shows that  $p_{cd}$  is locally stable with respect to the two-strategy dynamics of  $c_0$ - $d_0$ :  $d_0$ -players earn higher payoff when there are too many  $c_0$ -players to give  $g$  to them; and less when there are too many  $d_0$ -players to give  $d$ . Moreover, as it will be explained in more detail later,  $c_0$ -strategy is indifferent between meeting  $d_0$ ,  $c_1$  or  $d_1$ : in any case,  $c_0$ -player gets  $\ell$  in the first period and terminate the partnership.

Given these, local robustness of  $p_{cd}$  to mutation of  $c_1$  and  $d_1$  strategies can be analyzed in the following two steps, as described in Figure 2:

- (i) the population share of  $c_0$  strategy will be fixed at the share of  $c_0$  in  $p_{cd}$ , namely,

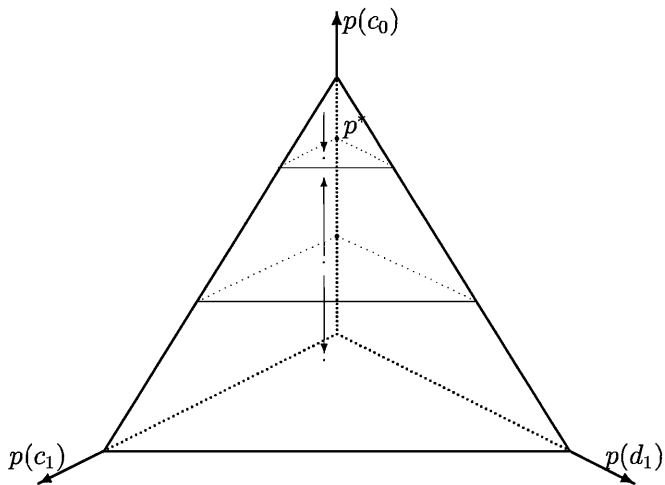
$$p(c_0) = p_{cd}(c_0) = p^*; \quad (2)$$

and

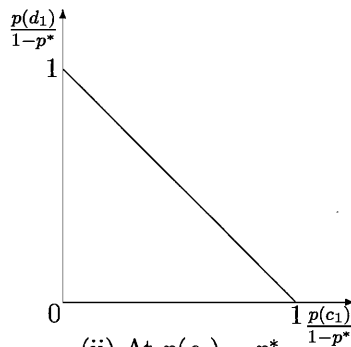
- (ii) with  $p(c_0)$  kept at  $p^*$ , analyze the dynamics between the three strategies  $d_0$ ,  $c_1$  and  $d_1$ .

If the dynamics of (ii) exhibits convergence to  $d_0$ , then it implies convergence to  $p_{cd}$  from the initial distribution of  $c_0$ - $d_0$ - $c_1$ - $d_1$ . On the other hand, if  $c_1$  or  $d_1$  evolves in the dynamics of (ii), then both  $c_0$  and  $d_0$  are less fit than  $c_1$  or  $d_1$ : such distribution is not in the basin of attraction of  $p_{cd}$ .





(i) Dynamics of  $c_0$



(ii) At  $p(c_0) = p^*$

Figure 2: Dealing with  $c_0$ - $d_0$ - $c_1$ - $d_1$  Dynamics

For notational simplicity, the population share of strategies other than  $p^*$  will be written as

$$p(c_1) = q \quad (3)$$

$$p(d_0) = 1 - p^* - q - u = r \quad (4)$$

$$p(d_1) = u \quad (5)$$

where  $0 \leq q, r, u \leq 1$ .

Table 2 demonstrates the payoff flow within the partnership of row player matched with a column player. Using this table, the average (per period) payoff of each strategy  $v(\cdot; p)$  under strategy distribution  $p = (p^*, q, r, u)$  is calculated as:

$$\begin{aligned} v(c_0; p) &= \frac{p^* \frac{c}{1-\delta^2} + (1-p^*)\ell}{\frac{p^*}{1-\delta^2} + 1 - p^*} \\ &= d + \frac{p^* \frac{c-d}{1-\delta^2} + (1-p^*)(\ell-d)}{1 + \frac{p^*\delta^2}{1-\delta^2}} \end{aligned} \quad (6)$$

$$\begin{aligned} v(c_1; p) &= \frac{p^*g + q\left[d + \frac{\delta^2 c}{1-\delta^2}\right] + rd + u(d + \delta^2\ell)}{p^* + \frac{q}{1-\delta^2} + r + u(1 + \delta^2)} \\ &= d + \frac{p^*(g-d) + \frac{q\delta^2(c-d)}{1-\delta^2} + u\delta^2(\ell-d)}{1 + \frac{q\delta^2}{1-\delta^2} + u\delta^2} \end{aligned} \quad (7)$$

$$v(d_0; p) = p^*g + (1-p^*)d = d + p^*(g-d) \quad (8)$$

$$\begin{aligned} v(d_1; p) &= \frac{p^*g + q(d + \delta^2g) + rd + u(1 + \delta^2)d}{p^* + q(1 + \delta^2) + r + u(1 + \delta^2)} \\ &= d + \frac{p^*(g-d) + q\delta^2(g-d)}{1 + (q+u)\delta^2} \end{aligned} \quad (9)$$

Assume that dynamics of (ii) is governed by the following two

opponent (probability)	$c_0$ ( $p^*$ )	$c_1$ ( $q$ )	$d_0$ ( $r$ )	$d_1$ ( $u$ )
$c_0$	$c, c, \dots$	$\ell$	$\ell$	$\ell$
$c_1$	$g$	$d, c, c, \dots$	$d$	$d, \ell$
$d_0$	$g$	$d$	$d$	$d$
$d_1$	$g$	$d, g$	$d$	$d, d$

Table 2: Payoff in Each Match

equations:<sup>2</sup>

$$\dot{q} = (v(c_1; p) - v(c_0; p))q \quad (10)$$

and

$$\dot{u} = (v(d_1; p) - v(c_0; p))u. \quad (11)$$

It turns that

$$\dot{q} \geq 0 \quad \text{iff} \quad p^* \leq \frac{q}{u} \quad (12)$$

and

$$\dot{u} \geq 0 \quad \text{iff} \quad p^* \leq \frac{q}{u}. \quad (13)$$

That is, if the share of  $c_1$  among the mutant is less than the share of  $c_0$  in the original  $c_0$ - $d_0$  Nash equilibrium, then the mutant strategies are weaker than the incumbent strategies. More intuitively, successful invasion of  $c_1$  requires that a substantial fraction of those who keep the partnership after  $(D, D)$  in the first period start cooperating from the second period. Otherwise,  $c_1$  players get  $\ell$  more often in the second period.  $d_1$  players are also worse off when there are too many  $d_1$ , because they get  $d$  more often.

Since  $p^*$  tends to be considerably large, this implies that the basin of attraction of  $p_{cd}$  in the dynamics of (ii) is also large. However,

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<sup>2</sup>There is no substantial change in the result when the usual replicator dynamics is used.

it cannot be said that  $p_{cd}$  is locally stable: it is not robust against mutation of a tiny fraction of  $c_1$ - $d_1$  with  $\frac{q}{u} \geq p^*$ .

Figure 3 demonstrates the dynamics (ii) for two different sets of parameter values. In either case,  $p_{cd}$  has a large basin of attraction but it is not locally stable.

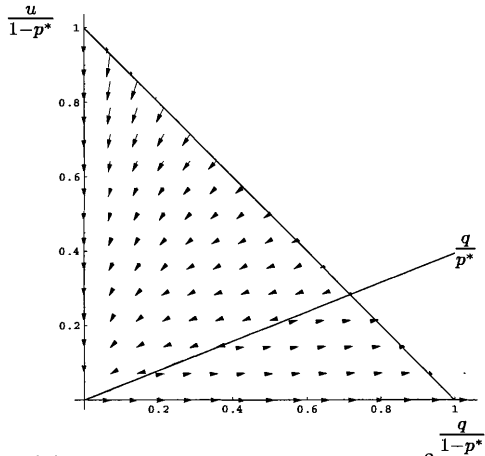
## 5 Concluding Remarks

Okuno *et al.* (2009) shows that the Nash equilibrium consisting only of  $c_0$  and  $d_0$  strategies is the most efficient. But, nevertheless, GO (2009) and Suzuki (2008) claimed that such  $c_0$ - $d_0$  equilibrium to be unstable, since it will be invaded by  $c_1$ -strategy.

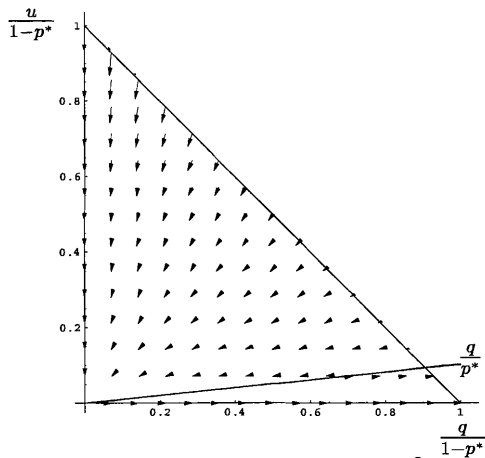
The current paper takes into account of the possibility that mutation of  $c_1$  invokes mutation of  $d_1$ . When  $c_1$  and  $d_1$  simultaneously mutate,  $c_0$ - $d_0$  equilibrium has considerably large basin of attraction, because  $c_1$  will be wiped out if there are sufficiently large fraction of  $d_1$ . However, this is not sufficient to make the  $c_0$ - $d_0$  equilibrium locally stable.

It would be argued that  $c_1$  and  $d_1$  strategies are more complicated than  $c_0$  and  $d_0$  strategies are. Therefore, it seems natural to assume that players need to pay some memory cost to play such complicated strategies correctly. If a fixed cost  $m$  is incurred to those who are playing  $c_1$  or  $d_1$ , then the  $c_0$ - $d_0$  equilibrium is locally stable. Figure 4 demonstrates this for two different sets of parameter values.

Another possibility of making the  $c_0$ - $d_0$  equilibrium locally stable is that, as in Okuno *et al.* (2009), mutation is player's strategic experimentation based upon socially shared belief of off-path outcome. No individual tries  $c_1$  if everyone believes the opponent will not cooperate after observing history of defection in the first period.

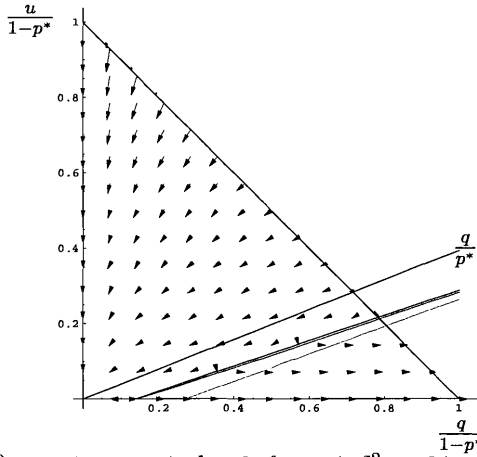


(a)  $g = 1.2; c = 1; d = 0; \ell = -1; \delta^2 = .81$

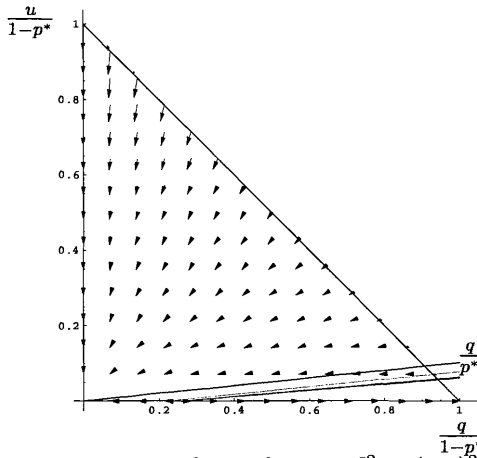


(b)  $g = 60; c = 55; d = 0; \ell = -1; \delta^2 = (.95)^2$

Figure 3: Dynamics (ii)



(a)  $g = 1.2; c = 1; d = 0; \ell = -1; \delta^2 = .81; m = .02$



(b)  $g = 60; c = 55; d = 0; \ell = -1; \delta^2 = (.95)^2; m = .1$

Figure 4: Dynamics (ii) with Memory Cost

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